



Job Announcement: Development Consultant

The Immigrant Defense Project (IDP) is a New York City-based nonprofit that works to secure fairness and justice for all immigrants by transforming the racially-biased U.S. criminal and immigration systems. IDP was founded twenty years ago to address the crisis of escalating criminalization and mass deportation, and our work attacks the injustices at the intersection of the criminal and immigration systems via a multi-pronged strategy. We strengthen immigrant defense through training and expert advice, challenge unfair laws through impact litigation, shape just policies through advocacy, work alongside communities and advocates through alliance building and education, and challenge negative narratives about immigrants through strategic communications.

Position Summary

IDP is hiring a Development Consultant who will work with the Executive Leadership team to develop its portfolio of major funders. The position will focus on identifying new sources of funding from foundations, law firms, and other institutions; cultivating existing funder relationships; and developing effective messaging strategies for major funders.

The ideal candidate is a seasoned fundraising professional with a proven track record of success working in the nonprofit sector. A successful candidate will have the ability to generate excitement and interest about IDP's mission and program areas with potential and existing funders. The Development Consultant should also have experience working with and in support of directly impacted communities. Experience working with criminal justice system advocates and/or immigrants' rights advocates is a plus.

Responsibilities

Funder Cultivation

- Help IDP to identify and cultivate new prospective funders including foundations, law firms, and other institutions
- Work in partnership with IDP's executive leadership team and program staff to understand program goals and identify new potential areas of funding

- Take an entrepreneurial approach to engaging and establishing relationships with donors and funders outside of the traditional immigration space (e.g. Criminal Justice funders)
- Help to cultivate existing relationships with IDP's existing funders
- Develop strategies for renewing relationships with lapsed funders

Strategy & Communication

- Work with Executive Leadership team to develop compelling pitches to new funders
- Assist with development of materials that effectively tell the story of IDP's work and mission
- Work in partnership with IDP's program staff and leadership team to effectively communicate program goals, synthesize new ideas, and provide consistent and relevant updates to donors
- Provide feedback on grant applications and reports to ensure that written material effectively communicates our story and accomplishments to funders

Qualifications

- At least seven years or more of experience and demonstrated success with major gifts and foundation relations and management work in the nonprofit sector
- Exceptional writer and communicator skilled in analyzing and communicating complex ideas
- Experience working with immigrants rights and/or criminal justice advocates a plus
- Commitment to IDP's mission of fighting for the rights of all immigrants
- Ability to work in a respectful, non-judgmental manner with impacted individuals (including people accused or convicted of serious crimes), and to work collaboratively, respectfully and supportively
- This position is remote. Applications will be accepted from candidates anywhere in the U.S.

Consultancy Term

5-15 hours per week for 6 months with possibility of contract renewal

How to Apply

Please email a cover letter, resume, and at least one writing sample to jobs@immdefense.org with the subject heading "Development Consultant." Applicants are encouraged to apply as soon as possible and will be considered on a rolling basis.

The Immigrant Defense Project is an Equal Opportunity Employer that actively recruits women, people of color, persons with disabilities, persons with diverse gender and sexual identities, immigrants, and formerly incarcerated persons.